

**\*\*\*THIS NOTICE IS BEING POSTED IN CONNECTION WITH THE FILING OF AN APPLICATION FOR PERMANENT ALIEN LABOR CERTIFICATION IN COMPLIANCE WITH 20 CFR 656.10(d). ANY PERSON MAY PROVIDE DOCUMENTARY EVIDENCE BEARING ON THE APPLICATION TO THE CERTIFYING OFFICER OF THE ATLANTA PROCESSING CENTER OF THE U.S. DEPARTMENT OF LABOR, EMPLOYMENT AND TRAINING ADMINISTRATION, HARRIS TOWER, 233 PEACHTREE STREET, SUITE 410, ATLANTA, GA 30303.\*\***

NOTICE OF EMPLOYMENT OPPORTUNITY: DIRECTOR OF SALES AND BUSINESS DEVELOPMENT - NORTH AMERICA

Job Duties	Responsible for the development and implementation strategy for market business development that supports all channels and grows the revenue profitably for meeting the company’s overall strategy. Duties: coordinate with individuals to assure all aspects of business growth are being pursued, including working with commercial companies, state and federal agencies and advocacies, and strategic partners; develop and expand new and existing contracts as well as strategies for the current and future fiscal years that align with the company’s direction and vision; establish programs and strategies that increase the company’s business in the government market; interface with all appropriate internal personnel as needed to ensure contracts and strategies can be implements and complied with; develop and maintain contact level appropriate with Federal/State agencies, as well as outside organizations that can assist in staying current on government developments; develop methodology to allow for strategic approach on opportunities as it relates to the channels; maintain profitability objects and ensure proper expense control measures are utilized in developing opportunities; develops an annual budget; work with appropriate internal personnel to align strategies with support structure; work with marketing (OSP) on leveraging support tools to maximize responses; establish a strong working relationship with appropriate outside organizations that can impact revenue opportunities; provide market data as well as bid analytics.
Minimum Requirements	<ul style="list-style-type: none"> <li>● Bachelor’s degree in Engineering or Business Administration</li> <li>● 4 years experience in the hydrogen power or clean energy industry</li> <li>● Permanent U.S. work authorization</li> </ul>
Work conditions	Full time, 40 hours per week
Location	Home office (must be located in or around Maricopa County, AZ)
Direct Inquiries to	Proton Energy Systems, Inc., 10 Technology Drive, Wallingford, CT 06492, Attn: Sandi Kelly, HR

This notice is being provided to workers in the place of intended employment by the following means:

- Posting a clearly visible and unobstructed notice, for at least ten (10) consecutive business days, in conspicuous location(s) in the workplace, where the employer's U.S. workers can readily read the posted notice, including but not limited to locations in the immediate vicinity of the wage and hour notices.

**AND**

- Publishing notice in any and all in-house media, whether electronic or printed, in accordance with the normal procedures used for the recruitment of similar positions in the employer's organization.

**DATE POSTED:** \_\_\_\_\_

**DATE REMOVED:** \_\_\_\_\_

**LOCATIONS WHERE THE NOTICE WAS POSTED:** \_\_\_\_\_

**MEANS OF IN-HOUSE MEDIA, if applicable:** \_\_\_\_\_

**EXPLANATION OF ANY LACK OF IN-HOUSE NOTICE:**

\_\_\_\_\_  
\_\_\_\_\_

I attest, under penalty of perjury, that the above notice was provided as shown.

\_\_\_\_\_  
Sandi Kelly, HR

\_\_\_\_\_  
Date