

Nel Hydrogen  
Wallingford, CT

## **Director, Projects**

Hydrogen... the most abundant element in the universe is your ticket to a rewarding future. Every day there are reports of how hydrogen (produced by water electrolysis and renewable energy sources) is displacing fossil fuels, reducing greenhouse gasses, and helping to revitalize our planet.

Nel Hydrogen is the global leader in on-site hydrogen generation and the largest electrolyzer manufacturer in the world. Armed with a full portfolio of water electrolyzers and hydrogen fueling station technologies, Nel Hydrogen is leading the charge into the new green hydrogen economy.

If you are driven by personal initiative combined with loyalty and commitment to your team and the ability to convert complex issues into simple solutions, then we want to talk to you. Help make the world a better place. Join a company that is on the cutting edge of new energy innovations, with an energized, progressive culture.

## **BASIC FUNCTION**

An immediate opportunity exists for a qualified candidate to lead the Project Execution Team responsible for bidding and executing complex customer projects worldwide. The candidate will ensure that projects are delivered in compliance with contractual requirements, delivery schedule, and budget while ensuring product quality is maintained. The project scope can range from product deliveries to full turnkey solutions. The Project Execution Team role begins at the time of firm bid development and concludes with customer project acceptance.

## **SPECIFIC RESPONSIBILITIES**

- Build Project Execution Team and setup internal procedures
- Develop bids including Cost Estimating, Risk Analysis, and Schedule Development; be the internal project champion
- Assist with Customer Contract Negotiations
- Develop, manage, and lead a team for each project, ensuring that necessary resources are available
- Oversee personnel, which includes work allocation, training, and problem resolution
- Help Project Managers in Contract Management and negotiation of Change Orders
- Meet budgetary objectives and adjust project constraints based on financial analysis
- Perform Risk analysis of running projects while ensuring adequate management of risks
- Cultivate commercial relationships with the Clients
- Develop strategic relationships with key subcontractors
- Regular budget reviews for all active projects including presentation of Key Performance Indicators (KPI's)

## **QUALIFICATIONS**

- Bachelor's Degree in Engineering or similar technical field
- Minimum of 20 Years in Project Management with at least Five Years in Leadership roles
- Experience setting a vision and executing on a strategy

- Project Management Professional (PMP) certification is a plus
- Project Management Experience in related field (Turnkey Projects, Manufacturing)
- Experienced with cost estimating complex projects and profit/loss management of projects
- Proven track record to drive complex engineering projects to completion on time and on budget
- Skilled in examining and re-engineering operations and procedures, formulating policy, and developing and implementing new strategies and procedures
- Ability to supervise and train staff, including organizing, prioritizing, and scheduling work assignments
- Ability to develop, plan and implement short- and long-range goals
- Excellent client-facing and internal written and verbal communication skills
- Strong working knowledge of Microsoft Office, including MS Project; familiarity with ERP is a plus
- Able to travel (<10%) as needed

The above statements reflect the principal functions of the position and shall not be construed as a detailed description of all work requirements that may be inherent in the job.

Nel Hydrogen provides comprehensive health and insurance benefits for its employees as well as a stock option plan. The Company offers competitive paid vacation time, sick leave, and holidays.

The Company has a published Code of Conduct that all employees are expected to follow.

#### **Visas**

- Nel will only employ those who are legally authorized to work in the United States. This is not a position for which sponsorship will be provided.
- Individuals with temporary visas such as E, F-1, H-1, H-2, L, B, J, or TN or who need sponsorship for work authorization now or in the future, are not eligible for hire.

We are an equal opportunity employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, disability status, protected veteran status, or any other characteristic protected by law. All employment is decided on the basis of qualifications, merit, and business need.